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Henkel AG & Co. KGaA
40191 Düsseldorf
Germany

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Slow start in the first quarter 2018 due to delivery difficulties in the consumer goods businesses in North America – Full-year outlook 2018 confirmed for the Group

In the first quarter 2018, delivery difficulties in North America adversely affected Henkel's consumer goods businesses. The problems in the supply chain are due to a change in the transportation and logistics systems used by Henkel's consumer goods businesses in North America.

Henkel expects the business performance in the first quarter to be affected by these delivery difficulties. At the same time, Henkel confirms its full-year outlook 2018 for the Group.

The causes of the delivery difficulties in the North American consumer goods businesses have been identified and are currently being solved. Henkel expects to return to its usual service level in the course of the second quarter. The Adhesive Technologies business as well as the Hair Professional business are not affected and show a very good development.

Based on current forecast, Henkel expects that the Laundry & Home Care and Beauty Care business units will close the first quarter with negative organic sales growth due to the delivery difficulties in North America. In contrast, the Adhesive Technologies business unit, which generates around half of Group sales, continues to show strong development. Overall, organic sales growth for the Group in the first quarter of 2018 is expected to be slightly positive.

Despite a slow start to the year, Henkel confirms its Group outlook for full fiscal 2018. Organic growth should still be in the range of 2 to 4 percent, while Henkel expects for the Beauty Care business unit positive organic sales growth below this range. In respect of adjusted return on sales (EBIT), Henkel expects an increase to more than 17.5 percent. Adjusted earnings per preferred share should increase by between 5 and 8 percent.

Henkel will publish the results of its first quarter on May 9, 2018.

Henkel AG & Co. KGaA

Further information on financial instruments issued by Henkel

Company:	Henkel AG & Co. KGaA
Contact:	Heinz Nicolas <i>Dept.: CLC / Phone: +49 211 797 4516</i> <i>Email: heinz.nicolas@henkel.com</i>
Postal address:	40191 Düsseldorf, Germany
Henkel preferred share:	ISIN DE0006048432 // WKN 604843
Henkel ordinary share:	ISIN DE0006048408 // WKN 604840
Stock markets:	Regulated market (Prime Standard) on all eight German stock exchanges

For details of further financial instruments, please go to www.henkel.com/ir

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